



ALPHA CAPITAL / ABIDJAN

Opportunities. Projects to build.

Identify opportunities. Bring the right partners together.
Move projects forward in Africa.

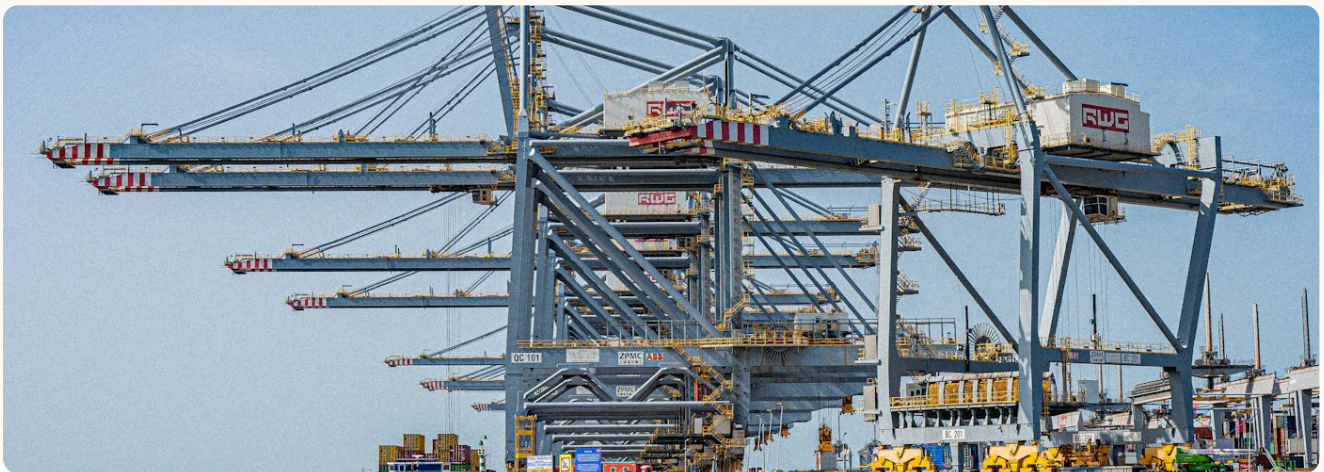


OUR ROLE

From idea to project.

Established in 2026 and based in Abidjan, Alpha Capital SARL is an independent business led by its founder. It identifies, develops and supports business and project opportunities in Africa.

From Abidjan, we connect project sponsors with relevant partners and expertise to turn an opportunity into a practical course of action.



WHERE WE STEP IN

01

Prepare for development

Assess an opportunity, compare options and organise useful information before committing resources.

02

Build a collaboration

Clarify expected contributions, bring parties together and prepare a shared basis for discussion.

03

Move a project forward

Clarify responsibilities, track open issues and report progress to the decision-maker.

Origination · Development

Support from the identification of a need through each useful stage.
Scope and contributions are tailored to the project's maturity.



01

Identify opportunities

Identify a need, assess its potential and clarify the conditions for development.

POSSIBLE DELIVERABLES

Opportunity brief

Context assessment

Initial direction

02

Shape the project

Build the proposition, examine assumptions and prepare a solid basis for discussion.

POSSIBLE DELIVERABLES

Project dossier

Economic scenarios

Roadmap

Mobilisation · Coordination

Once the project is framed, the right counterparts need to be brought together and decisions followed through. Scope and contributions remain tailored to the project's maturity.

03

Bring the right partners together

Identify relevant expertise and partners, prepare discussions and align contributions.

POSSIBLE DELIVERABLES

Partner mapping

Project presentation

Discussion follow-up

04

Move forward together

Organise responsibilities, track decisions and support the next steps.

POSSIBLE DELIVERABLES

Shared schedule

Decision tracking

Progress report



INFRASTRUCTURE & INDUSTRIAL PROJECTS

Project development. Partnerships.

Identify partners, prepare the project dossier and coordinate technical and financing discussions.

01 PPPs and concessions

Prepare discussions between public and private participants: service objectives, responsibilities and risks to examine. PPP means public-private partnership.

02 EPC and financing preparation

Coordinate discussions on engineering, procurement and construction (EPC). The financing component (+F) remains subject to financiers' agreements and conditions.

03 Joint ventures

Bring partners together around a project and clarify their contributions, responsibilities and decision-making arrangements.



SCOPE OF SUPPORT

Alpha Capital provides advisory, preparation and coordination support. Specialist studies, design, construction and financing decisions remain with the relevant qualified participants, under the applicable procedures and agreements.

EXPERIENCE AND EXECUTIVE ROLES

Operational experience. International perspective.

Alpha Capital draws on experience in business leadership and project development in Africa. Its engagements combine direct involvement, an understanding of operational challenges and a professional network brought together around each project's needs.

Khalil Maki — Founder of Alpha Capital

EXECUTIVE ROLES



Deputy CEO — CICOP Côte d'Ivoire

Based in Abidjan, CICOP is a multidisciplinary engineering consultancy active in construction engineering since 1980. The company reports more than 400 project references in Côte d'Ivoire and sub-Saharan Africa, with expertise in technical design, construction supervision and project management.

Since 1980

More than 400 project references



Africa CEO — SFE Group

Founded in 2006, Sing Family Enterprise Group develops businesses, projects and investments internationally. The group presents eight business units and reports more than 200 investments, spanning areas including technology, industry, infrastructure, energy and agriculture.

8 business units

More than 200 investments

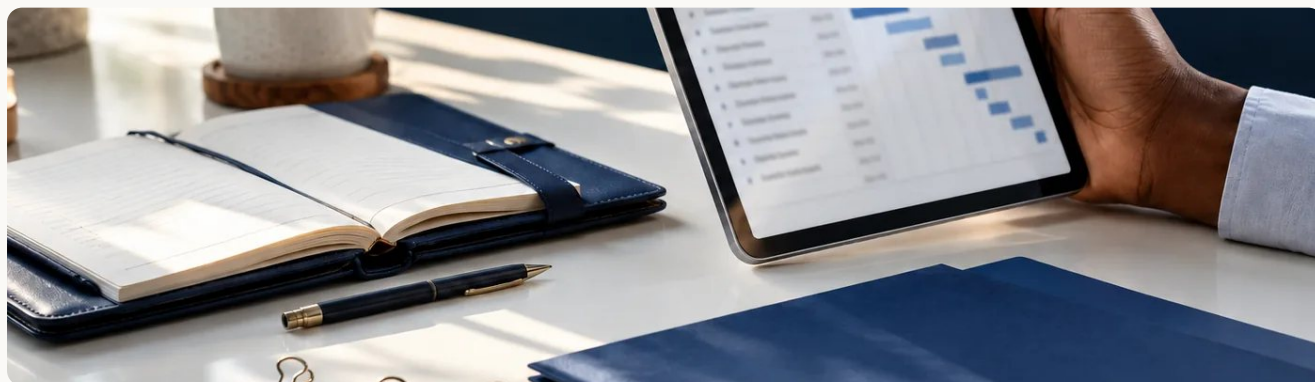
Sources: cicopci.com; en.sfe.group — accessed 21 October 2026.

OUR APPROACH

A shared direction. Clear steps.

We agree a way of working suited to your project: the questions to resolve, the contributions needed and the next decisions.

01	Understand the need	An initial conversation clarifies your objectives, the context, the project's current stage and the decision to prepare. We identify available information and open questions.
02	Agree the engagement	Scope, deliverables, responsibilities, stages and engagement terms are agreed before work begins. The work expected and the contributions needed are explicit.
03	Organise and follow up	Relevant contacts and their roles are identified. We prepare discussions, track actions and deadlines, and make deviations and decision points visible.
04	Deliver and agree what comes next	Deliverables are presented with their sources, assumptions and outstanding issues. We review the work delivered with you and the next decisions.



FIRST CONVERSATION

Your next step starts with a conversation.

Tell us about your project, its current stage and the decision you want to prepare.

PROJECT GUIDES

Understand structures and financing

Accessible explanations, documented African cases and practical questions to prepare a project.

<https://www.alphacapital.ci/en/insights>

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